

MANAGED SERVICES

Take control of print costs and security without added complexity. For organisations that want better visibility, stronger security, and more efficient future-ready document workflows.





THE CHALLENGES FACING MODERN ORGANISATIONS

Print is still a critical part of how many organisations operate. In a hybrid and security-focused workplace, managing print consistently has become more complex.

01.

Limited visibility of print activity and spend

Print environments often operate without clear oversight, leading to unnecessary cost and inefficiencies

02.

Security risks around documents and devices

Uncollected documents and inconsistent access controls can expose sensitive information

03.

Manual and time-consuming processes

Print environments often operate without clear oversight, leading to unnecessary cost and inefficiencies

04.

Inconsistent access for hybrid teams

Employees need secure and reliable access to print across multiple locations

05.

Lack of meaningful reporting and optimisation insight

Without data, it is difficult to improve performance or reduce waste

Research from Quocirca shows that around 35% of business processes still involve paper, reinforcing the need for better control and optimisation.

A SMARTER APPROACH TO MANAGED PRINT

At Pinnacle, Managed Print Services are part of a wider digital workplace strategy.

Managed Print Services improve how documents are created, accessed, and managed across the organisation. This approach brings print into a secure, efficient, and connected environment while laying the foundation for automation and workflow improvements.

Our approach focuses on

Security built in to every stage of the print process, with a clear insight through reporting and analytics and built on a foundation for automation and smarter document workflows.

Stronger document security

Managed Print Services simplify document access and reduce friction for employees. This improves day-to-day productivity and creates opportunities to reduce manual processes through better workflow design.

More efficient and intelligent ways of working

Managed Print Services simplify document access and reduce friction for employees. This improves day-to-day productivity and creates opportunities to reduce manual processes through better workflow design.

Clear visibility and control over costs

Managed Print Services provide full visibility of print usage across the organisation. This enables better decision-making, reduced waste, and more predictable cost management. Over time, this insight can highlight opportunities to streamline and improve document processes.





FREQUENTLY ASKED QUESTIONS

What are Managed Print Services?

Managed Print Services reduce costs by analysing print usage, identifying inefficiencies, and optimising the number and type of devices. This approach helps reduce waste, improve efficiency, and create predictable print spend.

Are Managed Print Services secure?

Managed Print Services improve security by introducing controls such as user authentication and secure print release. Managed Print Services ensure that sensitive documents are only accessed by authorised users, reducing the risk of data exposure.

How do Managed Print Services support hybrid working?

Managed Print Services enable secure printing and document access across different locations and devices. This approach allows employees to work consistently whether in the office, at home, or on the move.

Can Managed Print Services support automation and digital workflows?

Managed Print Services provide the visibility and control needed to improve document processes. This foundation makes it easier to reduce manual handling, digitise workflows, and introduce automation where appropriate.

What is included in Managed Print Services?

Managed Print Services typically include device management, print monitoring, security controls, reporting, and ongoing optimisation. Managed Print Services also provides the insight needed to improve document workflows over time.

01.

Discover

Assess current print environment, usage and risks

02.

Design

Create a tailored solution aligned to business needs

03.

Deliver

Implement and continuously improve performance using data and insight

WHO ARE WE

Pinnacle is a Managed Digital Workplace Partner that helps organisations modernise how they work. We bring together print, IT, cybersecurity, AV, cloud and workflow solutions into one connected ecosystem, making it easier to manage technology, reduce complexity and improve performance.

With decades of experience and a strong focus on long-term relationships, we support businesses in creating secure, efficient and sustainable workplaces where people can work with confidence and consistency every day.



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